FOB Used Vehicle Purchase

We handle export and loading at Nansha Port.
You arrange ocean freight and cargo insurance.

You nominate the vessel and pay for freight, insurance, import clearance, taxes and destination charges.

01

Agree vehicle & contract

BEFORE PAYMENT

Together: Agree model, quantity, condition, price and destination port.

Before paying, you must verify compliance with destination-country import, vehicle-age, emissions and registration requirements.

02

Pay the 30% deposit

3 WORKING DAYS

You: Pay within 3 working days after signing the contract.

Inspection starts after receipt. Vehicles are not finally reserved before the deposit is received. Verify the valid written payment instructions through the agreed channel before paying.

03

We inspect the vehicles

OUR ACTION

We: Check condition and disclose known material issues.

Pass: We send final VINs, photos, videos and inspection information.
Fail / unavailable: We make reasonable efforts to source a comparable replacement, then inspect and confirm it.

04

Review final vehicle details

3 WORKING DAYS

You: Check the final information and respond in writing.

Raise any specific material written objection within 3 working days of receipt. No such objection within this period means deemed acceptance of the final information.

05

Pay the remaining 70%

10 WORKING DAYS

You: Pay after ALL vehicles pass inspection and final details are confirmed or deemed accepted.

The full balance must be received within 10 working days. Final shipment / release for loading follows full payment, not payment after arrival.

06

You book shipping; we load

JOINT ACTION

You: Provide vessel, booking and shipping details in time; arrange and pay for ocean freight and cargo insurance.

After full payment and once loading requirements are met, we clear export customs and load onto your nominated vessel at Nansha Port. Arrange insurance from the contractual risk-transfer point.

07

Customs clearance & collection

YOUR ACTION

We: Provide the agreed export and vehicle documents normally available.

You: Use the required documents to clear import customs, pay duties, taxes and destination charges, and collect promptly. Agree special certificates or legalization requirements in writing beforehand.

Costs and risk are different

Risk transfers to you when the vehicles are loaded on board at Nansha Port. Liability caused by our contractual breach is handled under the contract.

Before ordering: 3 important points

Vehicle acceptance — Normal wear and minor scratches generally do not justify rejection. Once confirmed, vehicles cannot be changed at will, except for a material discrepancy or an undisclosed material defect.

Deposit & replacements — The contract states that the deposit is non-refundable, including when the original vehicle fails inspection and we continue offering suitable replacements. Other termination cases are handled under the contract; do not assume an unconditional refund.

Payments & deadlines — Clause 14 payment deadlines use working days in China, excluding weekends and official public holidays. Full receipt, not transfer initiation, counts. The payer must match the contractual buyer; third-party payment needs prior written approval.

Overdue balance: not an optional payment extension

Balance overdue	>	Sealed written notice	>	Sealed final warning	>	Still unpaid
Shipment may pause		Pay within 10 more days		Pay within 10 more days		May terminate / retain the 30% deposit*

* Additional periods are working days. Subject to Clause 14 and applicable law. Reasonable extra costs / direct losses caused by late payment are borne by the buyer.

Communication summary only; the signed contract controls. Material changes require written confirmation. Shipping schedules may reasonably change.

Based on Clauses 1-14 and 16. "You" = Buyer; "We" = Seller.